

**Collin College - Continuing Education**  
**COURSE SYLLABUS**

<b>COURSE INFORMATION</b>
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**Course Number:** WEBT 7160

**Course Title:** SEO for Small Business Advanced

**Course Description:** Hands-on experience using advanced SEO tools, including Webmaster Tools.

**Suggested Course Prerequisite(s):** Search Engine Optimization for Small Business – Basic

**Course Resources:** Textbook: (Optional)  
SEO for Dummies, 7th edition  
by Peter Kent 978-1119579571

**Student Learning Outcomes:**

Demonstrate use of SEO tools for understanding website visitor behavior.

**Certification Notes:** N/A

**Next course recommendation:** Internet Marketing Using Google AdWords; Business Intelligence Using Google Analytics

**Lesson Plan – by week or session:**

**Session 1:** Submitting to the Directories

Product Search: Remember the Shopping Directories and Retailers

**Session 2:** Using Link Popularity to Boost Your Position

Finding Sites to Link to Yours

**Session 3:** Even More Great Places to Get Links

Social Networking – Driven by Drivel

**Session 4:** Video: Putting Your Best Face Forward

When Google Bites Back: A Guide to Catastrophe

**Session 5:** Ten Things to Know and do When Picking an SEO Firm

Ten-Plus Myths and Mistakes

**Session 6:** Ten-Plus Ways to Stay Updated

Ten-Plus Useful Things to Know

**Course Sessions:** Listed are guidelines to indicate all topics that will be covered during your course. Do not plan your personal calendar based on these sessions. Your instructor will give you a calendar for your class that will indicate specific topics, assignments, and days.

**Method of Evaluation:** Unless otherwise stated, course completion is evaluated on the basis of attendance.

Students must be in attendance 90% of the class time in order to be considered a successful completer of the course.

Students must be in attendance 90% of each course in a certificate series for successful completion and to earn a certificate as specified.

Students must complete all courses (core and no. of elective courses needed) to complete a certificate series within two years from start date of the first course taken.

**Refund Policy:** Please refer to [www.collin.edu/ce/inforegistrar.html](http://www.collin.edu/ce/inforegistrar.html) for our refund policy. No refunds after the start time of the first class.

**Americans with Disabilities Act:**

Collin College will adhere to all applicable federal, state and local laws, regulations and guidelines with respect to providing reasonable accommodations as required to afford equal opportunity. It is the student's responsibility to contact the ACCESS office, SCC-D140 or 972.881.5898 (V/TTD: 972.881.5950) to arrange for appropriate accommodations. See the current Collin Student Handbook for additional information.